

MSEs' Business Environment in Kiambu County

Introduction

The County Business Environment for MSEs (CBEM) framework has been developed to monitor key issues that require policy interventions in creating an enabling environment for the Micro and Small Enterprises (MSEs) sector in the counties. The framework covers four key areas affecting the operations of MSEs: Worksites and adequacy of their infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. This brief indicates the business environment for MSEs in Kiambu County.

Kiambu County Demographics and Outputⁱ

1

Total population: 2,417,735; Female, 50.9%
Contribution to total GDP: Average 5.5% for the period 2013-2017
Contribution to Gross Value Added: 5.6% in 2017

2

Sectors driving growth in economic activity: Manufacturing (12%); Agriculture (31%) and Services (40%)

Importance of MSEs and Challengesⁱⁱ

IMPORTANCE

1999

Employed 50% of working population

Contributed 18.9% of GDP

2016

Employed 81.0% of working population

Contributed 24.7% of National output
and 23.6% Gross Value Add

CHALLENGES

Due to poor business environment MSEs in Kenya are faced with the challenges of:

Low survival rate of MSEs

Limited skills

Capital and workspaces

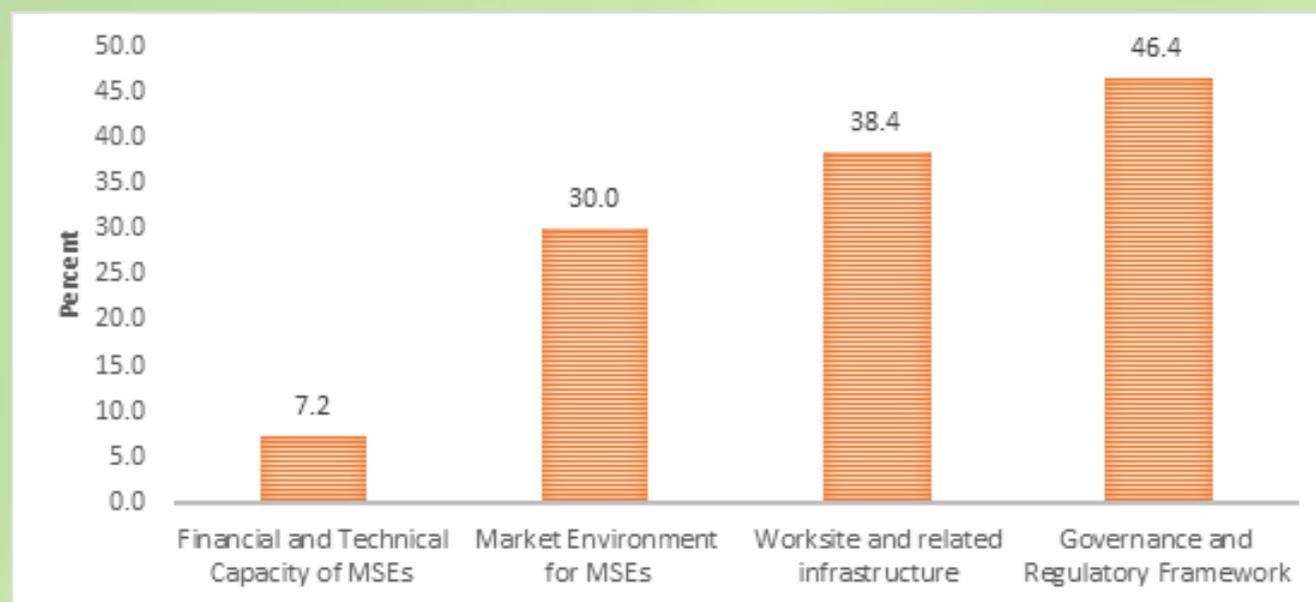
Informality

Low productivity

MSEs' Business Environment

All the scores for MSEs business environment are drawn from the CBEM (KIPPRA, 2019). The MSEs business environment is measured using the following: Worksite and related infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. The scores range between lowest (0) and highest (100). Kiambu county scored a total of 28.1.

Figure 1: Kiambu County scores



Worksites and Infrastructure for MSEs

Scores

- Access to worksites: 54.9
- Electricity connection 56.1
- Water connection: 33.2
- Access to common manufacturing facilities: 5.3
- Availability of public toilets: 30.1 Waste management services: 34.0

Constraints

- Insufficient worksites
- Lack of adequate tools, machinery and equipment
- High electricity and water connection costs
- Frequent power outages
- Pending electricity and water bills
- Inadequate common manufacturing facilities
- Inadequate designated areas for waste disposal

Market Environment for MSEs

Scores

- Road infrastructure: 56.1
- Access to physical markets: 53.3
- Access to Government Procurement Opportunities (AGPO): 4.0
- Fair competition: 6.7

Constraints

- Unfair trade practises manifest through: contract enforcement, counterfeiting, dumping (sub-standard goods) and misrepresentation (through weight, price, ingredient)
- Low uptake of AGPO due to information asymmetry and informality

Financial and Technical Capacity for MSEs

Scores

- Training (capacity building) for MSEs: 14.7
- Knowledge and skills mapping: 25.3
- MSEs survival rate: 1.3
- Access to digital finance: 1.8
- Innovations: 0.03
- Patenting: 0.03

Constraints

- Fragmentation due to multiplicity of players who offer training and capacity building
- Low uptake of digital finance
- Lack of a training and apprenticeship programme for artisans
- Lack of training needs assessment for MSEs
- Lack of monitoring and evaluation of training programmes
- High cost of doing business

Governance and Regulatory Framework for MSEs

Scores

- Licensing and issuance of permits: 61.0
- Self-regulation: 63.7
- Crime and public security: 50.4
- Corruption and governance issues: 10.5

Constraints

- Multiple licences and permits
- Corruption
- Misallocation and exploitative tendencies within the worksites

Way Forward in Creating an Enabling Environment for MSEs

a) Worksite and Adequacy of Infrastructure

- Work with public institutions including Micro & Small Enterprise Authority and Kenya Industrial Estates to facilitate development of adequately well-equipped worksites with workshops and showrooms for artisans.
- Collaborate with Kenya Power and Lighting Company to connect worksites with adequate power supply (preferably three phase connections) to reduce on frequent outages and ensure quick complaint resolution

b) Market Environment for MSEs

- Collaborate with the Anti-Counterfeit Agency and Kenya Revenue Authority to sensitize MSEs on issues of counterfeits and dumping of goods.
- Collaborate with the AGPO secretariat to promote and enhance sensitization of MSEs on this affirmative action to increase awareness and encourage participation.

c) Financial and Technical Capacity for MSEs

- Collaborate with relevant stakeholders and institutions such as Kenya Institute of Business Training and National Industrial Training Authority to provide relevant entrepreneurial training and technical training, apprenticeship and certification programmes to MSEs.
- Collaborate with financial sector players such as banks, SACCOs and micro finance institutions to target MSEs through financial innovations with an opportunity to penetrate and deepen financial services, and ensure sensitization of MSEs on how they can benefit and be financially included.

d) Governance and Regulation Framework

- Harmonize the number of licenses or permits obtained by MSEs with an intent of reducing the bureaucracies involved; Enter into bi-lateral engagements with neighbouring counties to facilitate trade.
- Monitor, evaluate and carry out frequent audits to ensure compliance with already established digital revenue collection platforms to root out corruption tendencies among revenue collection officers; Collaborate with Ethics and Anti-Corruption Commission to ensure prosecution of officials involved.

End notes

ⁱ Gross County Product 2019 and Kenya Population and Housing Census, 2019

ⁱⁱ KNBS, Various

About KIPPRA Policy Briefs

KIPPRA Policy Briefs are aimed at a wide dissemination of the Institute's policy research findings. The findings are expected to stimulate discussion and also build capacity in the public policy making process in Kenya.

KIPPRA acknowledges generous support from the Government of Kenya, and development partners who have continued to support the Institute's activities over the years.

For More Information Contact:

Kenya Institute for Public Policy Research and Analysis
Bishops Road, Bishops Garden Towers
P.O. Box 56445-00200, Nairobi
Tel: 2719933/4
Cell: 0736712724, 0724256078
Email: admin@kippra.or.ke
Website: <http://www.kippra.org>
Twitter: @kipprakenya