

# Policy Brief

Thinking Policy Together

# MSEs' Business Environment in Nyandarua County

### Introduction

The County Business Environment for MSEs (CBEM) framework has been developed to monitor key issues that require policy interventions in creating an enabling environment for the Micro and Small Enterprises (MSEs) sector in the counties. The framework covers four key areas affecting the operations of MSEs: Worksites and adequacy of their infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. This brief indicates the business environment for MSEs in Nyandarua County.

# Narok County Demographics and Outputi



Total population, 638,289; Female, 50.6%

Contribution to total GDP: Average 2.6% for the period 2013-2017

Contribution to Gross Value Added: 3.3% in 2017



Sectors driving growth in economic activity: Manufacturing (0.5%): Agriculture (85.4%); and Services (13%).

# Importance of MSEs and Challenges<sup>ii</sup>

### **IMPORTANCE**

# 1999

Employed 50.0% of working population
Contributed 18.9% of GDP

### 2016

Employed 81.0% of working population

Contributed 24.7% of National output
and 23.6% Gross Value Add

### **CHALLENGES**

Due to poor business environment MSEs in Kenya are faced with the challenges of:

Low survival rate of MSEs

Limited skills

Capital and workspaces

Informality

Low productivity

# **MSEs' Business Environment**

All the scores for MSEs business environment are drawn from the CBEM (KIPPRA, 2019). The MSEs business environment is measured using the following: Worksite and related infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. The scores range between lowest (0) and highest (100). Nyandarua County scored a total of 40.5.

70.0 64.5 60.0 48.3 50.0 39.1 40.0 2 30.0 16.3 20.0 10.0 0.0 Financial and Market Environment Worksite and related Governance and infrastructure Technical Capacity of for MSEs Regulatory MSEs Framework

Figure 1: Nyandarua County scores

### **Worksites and Infrastructure for MSEs**

### Scores

- Access to worksites: 79.6
- Electricity connection 70.4
- Water connection: 52.7
- Access to common manufacturing facilities: 24.6
- Availability of public toilets: 37.9
- Waste management services: 32.1

### **Constraints**

- Insufficient worksites
- Lack of adequate tools, machinery and equipment
- High electricity and water connection costs
- Insufficient public toilet facilities
- Freuent power outages
- Inadequate designated areas for waste disposal
- Inadequate common manufacturing facilities

# **Market Environment for MSEs**

### **Scores**

Road infrastructure: 56.6

Access to physical markets: 66.7

Access to Government Procurement

Opportunities (AGPO): 15.8

Fair competition: 17.3

# **Constraints**

Unfair trade practises manifest through; contract enforcement, counterfeiting, dumping (substandard goods) and misrepresentation (through weight, price, ingredient).

Low uptake of AGPO due to information asymmetry and informality

# Financial and Technical Capacity for MSEs

### **Scores**

- Training (capacity building) for MSEs: 31.9
- Knowledge and skills mapping: 31.4
- MSEs survival rate: 19.2
- Access to digital finance:12.8
- Innovations: 2.1
- Patenting: 0.3

## **Constraints**

- Fragmentation due to multiplicity of players who offer training and capacity building
- Low uptake of digital finance
- Lack of a training and apprenticeship programme for artisans
- · Lack of training needs assessment for MSEs
- Lack of monitoring and evaluation of training programmes
- High cost of doing business

# **Governance and Regulatory Framework for MSEs**

### **Scores**

- Licensing and issuance of permits: 82.9
- Self-regulation: 82.9
- Crime and public security: 50.6
- Corruption and governance issues: 41.6

# **Constraints**

- Multiple licences and permits
- Corruption
- Misallocation and exploitative tendencies within the worksites
- Insecurity

# Way forward in Creating an Enabling Environment for MSEs

### a) Worksite and adequacy of infrastructure

• Collaborate with Micro & Small Enterprises Authority (MSEA) and other relevant agencies to facilitate acesss of common manufacturing facilities.

# b) Market Environment for MSEs

- Collaborate with the Anti-Counterfeit Agency and Kenya Revenue Authority to curb counterfeits and dumping of goods.
- Collaborate with the AGPO secretariat to promote and enhance sensitization of MSEs on this affirmative action to increase uptake.

# c) Financial and Technical Capacity for MSEs

Collaborate with national institutions such as Kenya Industrial Research and Development Institute (KIRDI) and Kenya
Industrial Property Institute (KIPI) to carry out sensitization to MSEs on innovations and patenting of their products.
 KIRDI and KIPI need to facilitate mechanisms of subsidizing cost of innovations and patenting, respectively.

# d) Governance and regulation framework

 Collaborate with MSEA and Ethics and Anti-Corruption Commisssion to curb misallocation and exploitative tendencies within the worksites.

### End notes

Gross County Product 2019 and Kenya Population and Housing Census, 2019

"KNBS, Various

### **About KIPPRA Policy Briefs**

KIPPRA Policy Briefs are aimed at a wide dissemination of the Institute's policy research findings. The findings are expected to stimulate discussion and also build capacity in the public policy making process in Kenya.

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### For More Information Contact:

Kenya Institute for Public Policy Research and Analysis Bishops Road, Bishops Garden Towers P.O. Box 56445-00200, Nairobi Tel: 2719933/4 Cell: 0736712724, 0724256078 Email:admin@kippra.or.ke Website: http://www.kippra.org Twitter: @kipprakenya