

## MSEs' Business Environment in Busia County

### Introduction

The County Business Environment for MSEs (CBEM) framework has been developed to monitor key issues that require policy interventions in creating an enabling environment for the Micro and Small Enterprises (MSEs) sector in the counties. The framework covers four key areas affecting the operations of MSEs: Worksites and adequacy of their infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. This brief indicates the business environment for MSEs in Busia County.

### Busia County Demographics and Output<sup>i</sup>

1

- Total Population, 893,681; Female, 52.3%
- Contribution to total GDP: Average 1% for the period 2013-2017
- Contribution to Gross Value Add: 1.2% in 2017

2

- Sectors driving growth in economic activity: Manufacturing (0.2%), Agriculture (58%) and Services (34%).

### Importance of MSEs and Challenges<sup>ii</sup>

#### IMPORTANCE

**1999**

Employed 50.0% of working population

Contributed 18.9% of GDP

**2016**

Employed 81.0% of working population

Contributed 24.7% of National output and  
23.6% Gross Value Added

#### CHALLENGES

Due to poor business environment MSEs in Kenya are faced with the challenges of:

Low survival rate of MSEs

Limited skills

Capital and workspaces

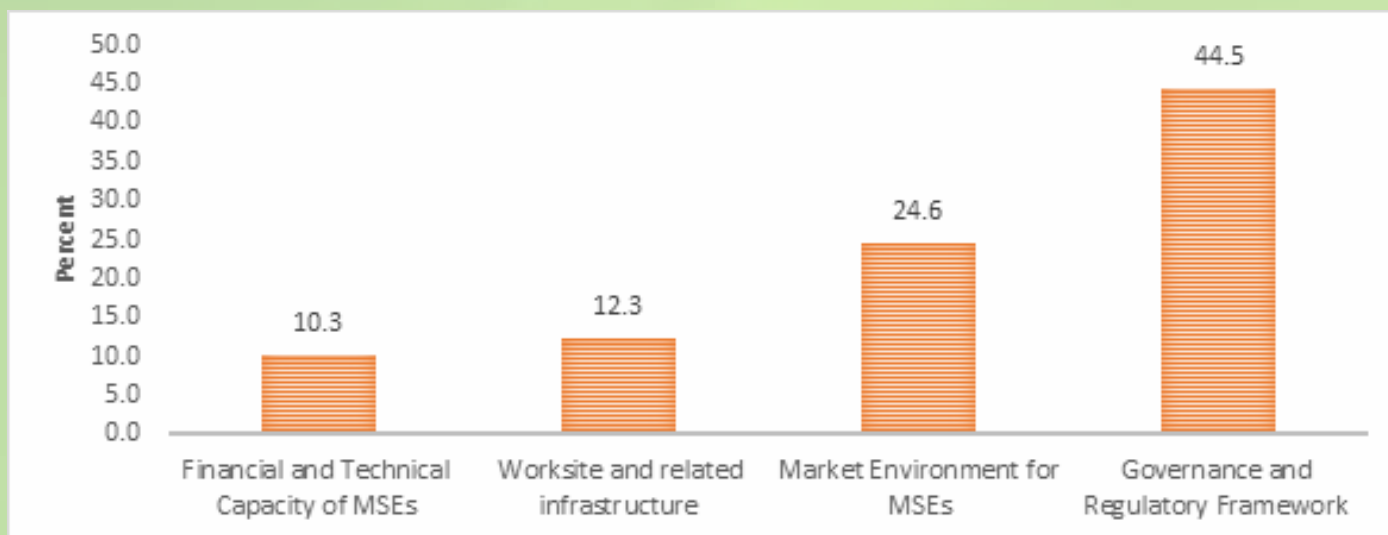
Informality

Low productivity

## MSEs' Business Environment

All the scores for MSEs business environment are drawn from the CBEM (KIPPRA, 2019). The MSEs business environment is measured using the following: Worksite and related infrastructure; Market environment; Financial and technical capacity; and Governance and regulatory framework. The scores range between lowest (0) and highest (100). Busia county scored a total of 17.2.

**Figure 1: Busia County scores**



## Worksites and Infrastructure for MSEs

### Scores

- Access to worksites: 57.8
- Electricity connection: 11.0
- Water connection: (-)
- Access to common manufacturing facilities: (-)
- Availability of public toilets: 15.5
- Waste management services : 10.5

### Constraints

- Insufficient public toilet facilities
- Inadequate designated areas for waste disposal
- Insufficient worksites
- Lack of adequate tools, machinery and equipment
- High electricity connection costs
- Frequent power outages
- Pending electricity bills

## Market Environment for MSEs

### Scores

- Road infrastructure: 31.5
- Access to physical markets: 39.6
- Access to Government Procurement Opportunities(AGPO): (-)
- Fair competition: 2.7

### Constraints

- Poor road infrastructure
- Limited access to markets
- Unfair trade practises manifest through: contract enforcement, counterfeiting, dumping (sub-standard goods) and misrepresentation (through weight, price, ingredient)

## Financial and Technical Capacity for MSEs

### Scores

- Training (capacity building) for MSEs: 1.6
- Knowledge and skills mapping: 33.7
- MSEs survival rate: 3.1
- Access to digital finance: 2.6
- Innovations: (-)
- Patenting: (-)

### Constraints

- Fragmentation due to multiplicity of players who offer training and capacity building
- Low uptake of digital finance
- Lack of a training and apprenticeship programme for artisans
- Lack of training needs assessment for MSEs
- Lack of monitoring and evaluation of training programmes
- High cost of doing business

## Governance and Regulatory Framework for MSEs

### Scores

- Licensing and issuance of permits: 42.3
- Self-regulation: 65.6
- Crime and public security: 25.6
- Corruption and governance issues: (-)

### Constraints

- Insecurity
- Multiple licences and permits
- Corruption

## Way forward in Creating an Enabling Environment for MSEs

### a) Worksite and adequacy of infrastructure

- Collaborate with Kenya Power and Lighting Company to connect worksites with adequate power supply (preferably three phase connections) to reduce on frequent outages, and ensure quick complaint resolution.
- Enhance provision of sanitation and waste management facilities in/around worksites and market centres.

### b) Market Environment for MSEs

- Create an enabling road infrastructure to facilitate trade. Efforts to fund some of the road infrastructure projects through Public Private Partnerships is critical.
- Partner with National Government in levelling the playing field for MSEs to address competition and unfair trade practices among MSEs; collaborate with the Anti-Counterfeit Agency (ACA) and Kenya Revenue Authority (KRA) to sensitize MSEs on issues of counterfeits and dumping of goods.

### c) Financial and Technical Capacity for MSEs

- Collaborate with institutions such as Kenya Institute of Business Training and National Industrial Training Authority including private sector players to provide capacity building to MSEs
- Collaborate with financial sector players such as banks, SACCOs and micro finance institutions in targeting MSEs through financial innovations with an opportunity to penetrate and deepen financial services.

### d) Governance and Regulation Framework

- Work alongside the national government to enhance security in/around worksites to reduce on crime and create a peaceful business environment.

End notes <sup>i</sup> Gross County Product 2019 and Kenya Population and Housing Census, 2019

<sup>ii</sup> KNBS, Various

#### About KIPPRA Policy Briefs

KIPPRA Policy Briefs are aimed at a wide dissemination of the Institute's policy research findings. The findings are expected to stimulate discussion and also build capacity in the public policy making process in Kenya.

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